

# A story of changing lives: Prescribing equity through better use of medicines

The call for equity in healthcare is not new but it is louder than it has ever been before. The release of the Waitangi Tribunal report on primary healthcare claims, the investigation of the New Zealand Health and Disability System Review Panel and a growing swathe of published research underlining inequitable health outcomes for Māori and Pacific peoples and disadvantaged populations, add to the zeitgeist. The Government's drug-purchasing agency PHARMAC Te Pātaka Whaioranga has added its voice with a determination to eliminate inequity in access to medicines. A new programme – He Ako Hiringa – aims to drive that target

An end to inequity in medicine access. It's a bold call from PHARMAC and one that requires a heartfelt commitment beyond your standard government agency undertaking. Because the agency's campaign, centred around five key drivers – medicine availability, accessibility, affordability, acceptability and appropriateness, aims to change people's lives. And those who prescribe, dispense and deliver medicines are being called to drive this change.

In *Achieving medicine access equity in Aotearoa New Zealand: Towards a theory of change*, published last year, PHARMAC lays down the gauntlet; everyone involved in healthcare needs to facilitate equitable access to funded medicines. It gives Māori, as Te Tiriti o Waitangi partners, highest priority in this plan for change.

"Medicine access equity means that everyone should have a fair opportunity to access funded medicines to attain their full health potential, and that no one should be disadvantaged from achieving this potential." That's the definition PHARMAC is working from.

**The majority of the time, people absolutely know the reasons why medicines are prescribed and ought to be taken – it's just their social circumstances are so dire**

According to The Ministry of Health in its *Health and Independence Report 2016*, when compared to other New Zealanders, "Māori and Pacific people are two to three times more likely to die of conditions that could have been avoided if effective and timely healthcare had been available".

As PHARMAC puts it: "Treating people equally under the current system will never eliminate inequities."

At the helm of PHARMAC's commitment to equity is its manager of Access Equity, pharmacist Sandhya (Sandy) Bhawan.

Ms Bhawan was raised in Fiji, and was inspired to study pharmacy by an uncle who ran a pharmacy there. As a child, Ms Bhawan recalls seeing locals knocking on her uncle's door after hours for help.

The social upheaval wrought by Fiji's 1987 coup saw her family emigrate to New Zealand. After attaining a science degree from Victoria University, Ms Bhawan worked as a science technician before becoming the first Pacific student to finish top of the class when she graduated with a pharmacy degree with honours from the University of Otago in 1996.

It was in 2012, while working at Te Awakairangi Health Network, a PHO serving high-needs populations in the Hutt Valley, that Ms Bhawan's passion for improving access to medicine took shape.

She recalls a particular moment when she was referred a patient with diabetes who had missed several appointments. The patient was not picking up repeat prescriptions nor undertaking requested lab tests.

"When she came, I was prepared with my spiel, my agenda, a list of reasons she ought to be taking her medication including benefits for her whānau and her quality of life.

"She stopped me and said 'It's not that I don't want to take these medications: I just don't have the money to renew the prescriptions every three months. Isn't taking some every second or third day better than not taking it at all?'"

Ms Bhawan says she thinks of that patient every day.

"The majority of the time, people absolutely know the reasons why medicines are prescribed and ought to be taken – it's just their social circumstances are so dire... health seems to be the last priority amid other things they are facing."

Systems lie at the heart of medicines access equity, she says.

And knowing that, clinicians might be inclined to throw their hands in the air, thinking the structural challenges hamper any potential to have an impact on inequity.

But, Ms Bhawan says, clinicians can make a big difference by partnering with NGOs and following campaigns to reduce the prevalence of targeted diseases and by using audit tools to monitor patient outcomes.

To this end PHARMAC has contracted clinical education and data analytics company Matui (a joint venture between health data science company Airmed and healthcare communications company The Health Media) to increase awareness and action on medicine access equity.

The programme, He Ako Hiringa, follows in the footsteps of work carried out by BPACnz and the Goodfellow Unit.



**Sandy Bhawan**  
Manager Access Equity at PHARMAC



**Anna Mickell**  
Programme manager for He Ako Hiringa



**Margaret Hand**  
Nurse practitioner at Te Hau Āwhiwhio ō Otangarei Trust, Whangārei



**Sue Crengle**  
Associate professor of Māori Health at Ngāi Tahu Māori Health Research Unit at the University of Otago, GP at Invercargill Medical Centre

Anna Mickell, programme manager for He Ako Hiringa, highlights its goals.

"The aims of He Ako Hiringa are easy to understand, we are calling on primary care clinicians to work together and with us to deal to medicine access equity once and for all."

With a focus on conditions amenable to treatment with medicines, and patient groups who tend to experience higher levels of inequity, He Ako Hiringa aims to have the biggest impact on patient health possible.

"Four conditions: gout, cardiovascular disease, diabetes and asthma, they are our biggest priorities. We know that the root causes of disparities in treatment of these conditions are social and one key way we can assist in balancing these social inequities is by getting people access to medicine."

Ms Mickell explains that while the problem is complicated, clinicians can make a difference.

"Clinicians can't fix housing, clinicians can't fix the economy, but they can still do something meaningful. What clinicians can do is give patients access to medicine and help them persist with taking it. So let's work on that and get this right for the patients who have been left behind."

Change starts with clinicians looking at their behaviours.

Certainly, that is the experience of clinicians interviewed for this article – GPs, pharmacists and nurse practitioners uncovering inequity and seeking ways to improve outcomes for patients.

In Whangārei's Otangarei, a suburb where 48 per cent of homes are state houses, concern for the health of whānau was the catalyst for the small thriving community getting behind the establishment of the local health clinic.

Te Hau Āwhiwhio ō Otangarei Trust nurse practitioner Margaret Hand (Te Roro, Ngāti Whātua) works in the nurse-led clinic with an enrolled population of 1800 predominantly Māori patients.

A common theme for many patients is wanting to live long enough to see their mokopuna (grandchildren) grow up, but sadly this is not always the case.

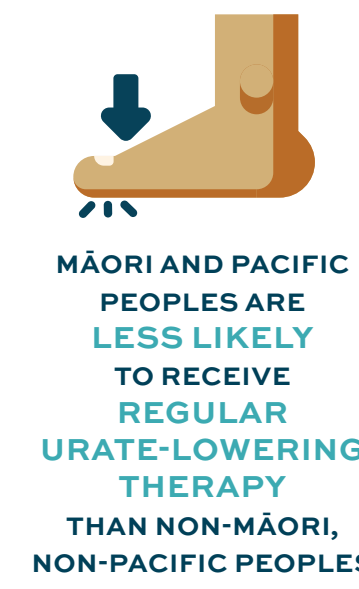
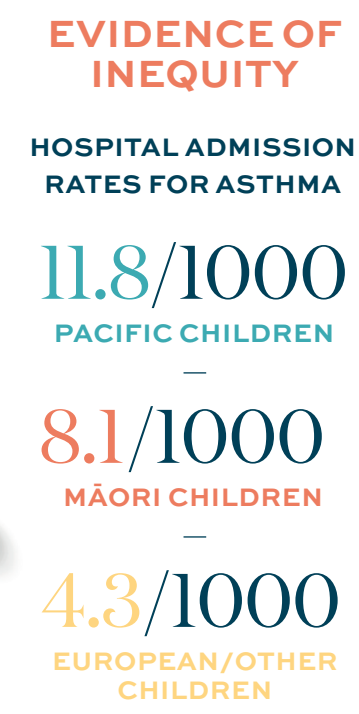
Lack of a living wage is one of the most inequitable factors affecting patients, Mrs Hand says.

"Try living on \$40 a week. Many patients will never admit to this, but this is the reality of those living on the lowest income in New Zealand."

For Mrs Hand, access to medication means asking patients a really hard question, namely, "Can you afford to pay for your medications?"

"I guess most of us think if we ask that question it will create more work and of course they will say 'no'. The answer is often 'yes, but only on pay day'. That's two days away, and I need them to start their diabetic today.

"Patients will often tell you what they think you want to hear rather than what actually matters for them. They're trying to make you feel good. That's why having an honest conversation is important," she says.



Source: Health Quality & Safety Commission, 2018

A solution is trying to walk in the patient's shoes and coordinate wraparound services and good communication with pharmacists, Mrs Hand says.

The use of standing orders also helps improve access to medicines, and three clinicians from the trust are involved with a multidisciplinary Northland Medicines Management Group that is developing a peer-reviewed set of standing orders.

Mrs Hand says her team is innovative and creative, the credentials needed to work at Te Hau Āwhiwhio ō Otangarei in order to reduce inequity in access, not only to medicine, but in all areas of health and wellbeing.

In the far south of the country, University of Otago Māori health researcher and Invercargill GP Sue Crengle (Kāi Tahu, Kāti Māmoe, Waitaha) knows doctors feel uncomfortable if they think they are not delivering their best.

Running prescribing audits on their own data can help clarify how well they are doing, Dr Crengle says.

Dr Crengle practises two half days per week at the Invercargill Medical Centre, a practice with a variety of ages, ethnicities and deprivation profiles among its 13,000 patients, about 2000 of them Māori.

She says, while much of the primary healthcare system is excellent, "It's easy for inequities to slip into our practice without us being aware they have."

Dr Crengle recommends the health literacy process "Teach-back" to check patients' understanding of information that has been shared with them. Teach-back supports communication between health professionals and patients/whānau by providing an opportunity for the health professional to check how clearly they have communicated important information, and to "fill in the gaps" if needed.

"Being Māori, I've been committed to Māori health from very early on in my career," Dr Crengle says.

"The foundations of health and wellbeing are unequally distributed, so we are more likely to have histories of deprivation, risky occupations – the whole gamut of social determinants of health. We also experience differences in access to and quality of care."

"If you look along a clinical pathway, for example, bowel cancer, you see a similar incidence in populations, but Māori mortality is much worse. But there's not one big thing we can fix – it's a little bit of a lot of things right along the pathway."

Gisborne pharmacist Kevin Pewhairangi (Ngāti Porou, Ngāti Ira, Te Aitanga a Hauiti, Ngāti Whakauae) established Horouta Pharmacy a year ago to challenge inequity by reducing the physical barriers to access and positioning the pharmacy in the high-needs neighbourhood of Inner Kaiti, across the river from the city centre.

"For parents pushing their babies in the pram in the rain having to get to the health centre in the city, that doesn't tell me equity. We decided it was appropriate to put a pharmacy on this side of the river."

Even though the next pharmacy might not seem too far away at 3-4km, for people without cars or with illegal cars, that's not ideal, Mr Pewhairangi says. His pharmacy also offers courier delivery up to 2.5 hours away in remote East Cape where there are no pharmacies.

Further barriers exist within the pharmacy itself. Mr Pewhairangi says the "four-walls, white-jacket approach" may give patients the perception that they are being talked down to. Pharmacists need to relax the environment and make themselves and their services approachable.

Having the right conversations is essential. Mr Pewhairangi says, specifically about gout. PHARMAC's reporting shows gout is over-treated with anti-inflammatories and under-treated with allopurinol.

Mr Pewhairangi recommends all health practitioners undergo a Māori cultural experience to improve their understanding of te ao Māori.

Just 2 per cent of pharmacists are Māori and that needs to change, he says. Greater Māori representation in the health workforce would bring a better connection with Māori and whānau, greater understanding of medicines and ultimately improved health outcomes.

Back up north in Whangārei, Te Whareora o Tikipunga owner and GP Aniva Lawrence says her high-needs clinic does its best to reduce inequity from the moment patients step through the door.

The clinic offers careful, cross-cultural communication in relaxed, unhurried medical appointments, Dr Lawrence says. Even small things can make a difference, for instance "if names are pronounced incorrectly patients are less likely to open up and disclose the things that are worrying them".

Dr Lawrence draws her inspiration to improve health outcomes from her Samoan family, from the tragedy of seeing people die before they should.

"My grandmother had lung cancer caused by smoking. From an equity aspect, those things directly impact on how you view the world. Sometimes the systems are against populations, or set up to deliver in an inequitable way.

**Clinicians can't fix housing, clinicians can't fix the economy, but they can still do something meaningful... give patients access to medicine**

"When junior doctors are placed with us, I say you spend six years learning medical language then six years un-learning. It's important to be able to relate to all walks of life."

Te Whareora o Tikipunga has an enrolled patient population of around 4000, 78 per cent of whom are Māori. Most of the staff are also Māori or Pasifika.

The clinic aims for patients to be able to see a regular doctor for continuity of care. Staff have weekly meetings to talk about whānau they are working with. They keep an eye on data showing people who are overdue for diabetes check-ups, provide education on the genetic factors affecting gout, provide outreach to patients who might otherwise drop off the radar, and offer advice and treatment to people with mental health challenges.

Health improvement practitioners, health coaches and social workers are all on the team and virtual consultations are on offer.

The big picture: "When people...feel like they have more control over their wellbeing, they're empowered to make those changes themselves," Dr Lawrence says.

An unusual feature of the practice is a shared lunchroom with the pharmacy next door. That pharmacy is Unichem Buchanan's Kiripaka Pharmacy.

Owner and pharmacist Iain Buchanan recounts his recent experience building a relationship with a whānau whose kuia required palliative care. Good service began with stepping out from behind the pharmacy counter.

Mr Buchanan explains that he delivered the medication following the kuia's discharge from hospital on a Friday afternoon and spent almost an hour talking with whānau and answering their questions.

"That allowed me to understand what the whānau's requirements were," he says.

## Learning always to create equity – join us

Achieving medicine access equity in Aotearoa is no mean feat, but clinical education and data analytics company Matui plans to encourage change with its new programme He Ako Hiringa.

He Ako Hiringa will deliver educational resources for primary care clinicians, with a focus on equity. He Ako Hiringa's name highlights its educational goals. **Ako** means to learn or study, **Hiringa** means energy, perseverance, determination, inspiration and vitality.

He Ako Hiringa will produce evidence-informed and data-led educational materials centred around reducing medicine access inequities and focused on conditions amenable to treatment with medicine.

Clinicians will have access to their prescribing data through a dedicated website with interactive dashboards showing comparative rates and trends. The dashboards will include narrative on what's going well and provide links to further information if needed.

Learning opportunities will be provided through a variety of platforms – tailored to what works best for the clinician.

Find out more at [akohiringa.co.nz](http://akohiringa.co.nz)



**Kevin Pewhairangi**  
Pharmacist at Horouta Pharmacy, Gisborne, president of Ngā Kaitiaki o te Puna Rongoa (the Māori Pharmacists Association)



**Aniva Lawrence**  
GP at Te Whareora o Tikipunga, Whangārei



**Iain Buchanan**  
Pharmacist, Unichem Buchanan's Kiripaka Pharmacy, Whangārei

While the kuia has since passed away, the constructive relationship between whānau and pharmacist remains.

Mr Buchanan says about his community, "We've created an atmosphere in which we're there to help people without telling them what to do. We're helping them to make good choices. It's more than simply saying, 'Here is the medication, here are the side effects.'"

His experience tells him that Māori especially appreciate relationships being formed and the clinician understanding where they are coming from.

He recommends being mindful of the role family hierarchy plays, offer an environment in which patients don't feel they're wasting anyone's time or feel they should already know everything, offer 0800 numbers for people who struggle to have credit on their cellphones, offer flexible pharmacy opening hours, and make the most of targeted programmes such as Gout Stop.

Mr Buchanan is bold in his view of pharmacy's role. Which is fortuitous because boldness is rife in the pages of PHARMAC's medicine access equity plan.

In her foreword, PHARMAC chief executive Sarah Fitt writes: "We deliberately chose to be bold, as we know that change is needed."

What's more, the agency aims to become a "tenacious influencer" nudging other decision and policy makers in the direction of improving health equity, which is one of the Government's four priorities for health.

And to pluck another quote from Ms Fitt: "But we can't achieve change alone – it requires committed collaboration across the whole health system."

Interviews by Northland journalist Michael Botur



**READ THIS**  
You can find a copy of PHARMAC's *Achieving medicine access equity in Aotearoa New Zealand: Towards a theory of change* on [www.akohiringa.co.nz](http://www.akohiringa.co.nz)



**WATCH THEIR STORIES**  
Hear the stories of clinicians and others working to reduce inequities in primary care by watching He Ako Hiringa's video *Medicine access equity: A call to action* at [www.akohiringa.co.nz](http://www.akohiringa.co.nz)